



# Association of Competitive Telecom Operators

**Association of Competitive Telecom Operators**

Private Office No 201 A, DBS Business Center, First Floor, World Trade Tower, Barakhamba Lane, Connaught Place, New Delhi 110001



## Association of Competitive Telecom Operators

### Introduction

- ACTO is an industry association body formed by several leading non-integrated long distance carriers that predominately provide service to the Enterprise market segment.
- Its members provide enterprise services to multi-sited corporations, Indian BPO outsourcing and ITES sector operating global networks.
- ACTO is committed to further India's pro-competitive policies and to partner closely with DoT and Regulator to enhance the stakeholder's engagement with the specific needs of the enterprise segment.
- ACTO is a registered entity under Societies Registration Act.

### Aims & Objectives

- To represent the stand alone long distance telecom operators / carriers industry to government and regulatory bodies.
- To promote best practice regulations to reflect the dynamism of the long distance telecom data services sector.
- To promote regulatory certainty for investor confidence and consumer benefit.
- To partner with the national and international organizations, Governments, regulators, stakeholders to further the interest of Industry segment.
- To advocate for rationalization of Licensing and Regulatory framework to march with the technological developments.

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## Office Bearers

Designation	Name
President	Amit Kushwaha
Vice President	Saurabh Bhatnagar
General Secretary	Manoj Singh
Treasurer	Ashwini Ramnath
Joint Secretary	Muddasar Altaf
Director	Tapan K Patra

## Activities

ACTO, through its members, would bring in International best practices for Enterprise Services to Indian telecom market. It aims to herald a new era of sophistication in serving the Enterprise customers and urging the policy maker and regulators to formulate policies which will enhance Indian's reputation as a global destination for investment.

One of ACTO's early initiatives has been to draw the Government's and the Regulator's attention to the special needs of the global enterprise customers, both Indian and global multi-sited companies. ACTO also plans to work with policy makers and regulators to fully integrate the impact of changing technology and new services on Indian's licensing and regulatory regime. To begin with ACTO members have already made a high level presentation about its objectives and major issues to DOT which was well received at highest level.

## Members

The ACTO membership currently constitutes dedicated enterprise service providers who have been recently licensed after liberalization of long distance segment. The members are:

AT&T Global Network Services India Private Limited



BT Global Services India



Orange Business Services



Verizon Communication India Private Limited



Power Grid Corporation of India



Telstra Telecommunications Pvt. Ltd.



Lumen Communications India Pvt. Ltd.



RingCentral India Pvt. Limited



ZVC India Private Limited



Lightstorm Telecom Connectivity Pvt. Ltd.



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# Association of Competitive Telecom Operators

## Membership Form

Date:

To,  
**The General Secretary,**  
**Association of Competitive Telecom Operators**  
Private Office No 201 A  
DBS Business Center, First Floor,  
World Trade Tower,  
Barakhamba Lane,  
Connaught Place  
New Delhi – 110 001

Sub: **Application for ACTO Membership**

Dear Sir,

We wish to apply for the Ordinary/Associate/ Honorary Membership (Please ~~strikeout whichever is not applicable~~) of Association of Competitive Telecom Operators (ACTO). We are accordingly enclosing the duly filled ACTO membership form for your consideration. We request you to place our application to the Executive Committee for approval as per details mentioned in the Membership Form.

Thanking you,

Yours sincerely

For M/s .....

Name and Signature

**Encl:** Membership Form

**Association of Competitive Telecom Operators**

<b>MEMBERSHIP APPLICATION FORM</b>				
1.	Type of Membership	Ordinary / Associate / Honorary <i>(strike out which ever is not applicable)</i>		
2.	Correspondence Address			
3.	CEO / M.D./ Head India Operation			
	Telephone No.			
	Mobile No.			
	Fax No.			
4.	Company Web Site (URL)			
5.	Nature of Business			
6.	Telecom Service Category			
7.	License No. & Date <i>(please enclose the relevant pages of the license)</i>			
8.	Turnover <i>(last FY)</i> <i>Optional Information</i>			
9.	Company Representative	On the Association		
Name	Designation	Telephone & Mobile	E-mail	Address
<p>Enclosed is the cheque/ DD No.....dated..... for INR ..... favouring “Association of Competitive Telecom Operators” towards membership fees of the Association.</p> <p>Or Payment can be done through wire transfer Account Name : ACTO Bank A/C: 135901001835 Name of Bank: ICICI Bank Bank Branch: G4, 19 Arunachal Building, Barakhamba Road, New Delhi 110001 Bank IFSC: ICIC0001359 MICR Code: 110229143 Branch Code: 1359</p>				

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You are requested to put the application to ACTO Executive Committee for approval of our membership. We hereby agree to abide by the terms and conditions of MOA, AOA and ACTO governing procedure as amended from time to time.

Yours Sincerely,

For M/s ..... Ltd.

Authorised Signatory  
(Please Affix Company Stamp)

**Notes:**

1. Membership is subject to the approval by the Executive Committee of the Association

2. **Fees Structure for Membership**

<b>Membership Type</b>	<b>Membership Fee</b>
Ordinary Membership <i>(Companies having NLD/ILD/ISP License and predominantly in Enterprise business)</i>	Processing Fee : INR 75,000 Annual Fee : INR 5,03,118
Associate Membership <i>(For vendors / customer companies having business relationship with ACTO or its members. Not for companies having telecom license)</i>	Processing Fee : INR 75,000 Annual Fee : INR 1,04,816
Honorary Membership <i>(Based on the sole discretion of ACTO)</i>	NA

**Goods & Service Tax would be extra as applicable.**

3. **Please print this membership form on your Company Letter Head.**

4. Kindly send the completed form to the attention of **General Secretary, Association of Competitive Telecom Operators**, Private Office No 201 A, DBS Business Center, First Floor, World Trade Tower, Barakhamba Lane, Connaught Place, New Delhi 110001.